

European Connected Health Alliance

Bringing Together the future of Health, Social Care & Wellness

The Global Connector



Brian O'Connor, Chair



www.echalliance.com / info@echalliance.com



About ECHAlliance



Non-profit organisation



380+ member organisations

*Companies, policy-makers, researchers,
health & social care providers, patients, insurances, etc.*



15,000+ individuals as a community



25+ countries

Europe, USA, Canada, China



International Network of Ecosystems



International Events



Connector Digital Platform

www.echalliance.com



Innovative Projects with MAP expert services



ECOSYSTEMS

International network



ECHAlliance International Network of Connected Health Ecosystems





Ecosystem basic principles

Geographic coherence

Multi-stakeholders

Permanent

Regular meetings, workshops

“eHealth” strategic agenda/plan

Governance through working group(s)

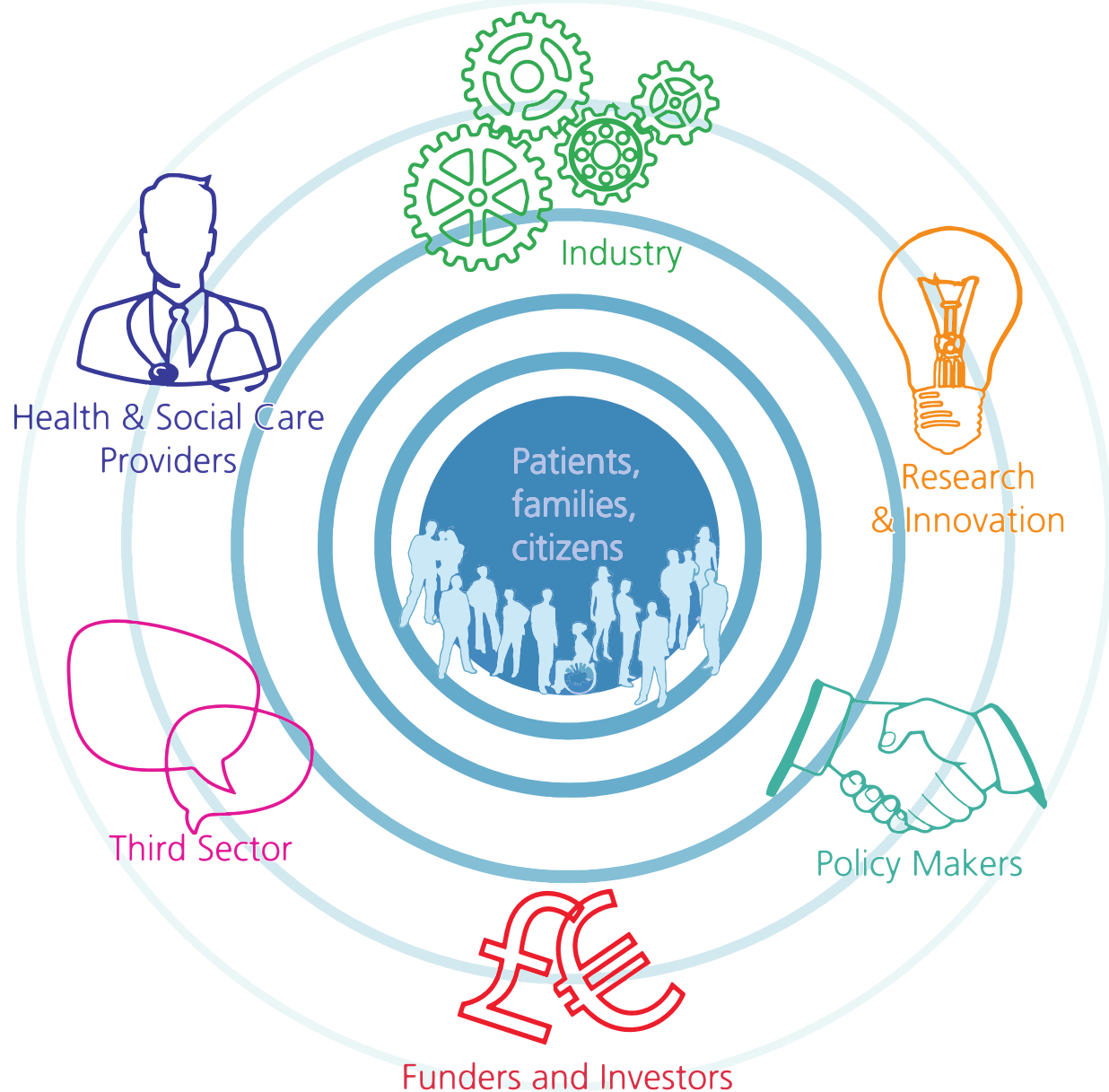


ECHAlliance Ecosystems Programme

Multi-
stakeholders

Citizen /
Patient
Centered

In a coherent Geographic Area





ECHAlliance Ecosystems Programme

Ecosystem
=
Permanent
Matchmaker

Organise regular meetings (every 3 months)



Learning

Conferences, Keynotes, Publications



Face2Face meetings

B2B matchmaking



Meet & Debate tables

Workshops



Showcase Innovation

Speakers' Corner



International Network of Ecosystems

ECHAlliance International Network of Connected Health Ecosystems

Potentially 100+ quarterly gatherings per year



Existing Ecosystems

England - Manchester
England - North West Coast
England - London NEW
England - Yorkshire & Humber
Estonia
France - Nice-PACA
Greece
Northern Ireland
Republic of Ireland
USA - New York
Finland - Oulu
Poland - Warsaw
Scotland
Slovenia NEW
Spain - Valencia
Spain – Catalonia

Launching within 6 months

Belgium
Canada - Toronto
Czech Republic
France - Paris
Netherlands - Noord-Brabant
Spain - Galicia
Wales

In progress

Austria
Denmark - Zealand
Denmark - Southern
Finland - Kuopio
Finland – Turku
France - Aquitaine-Limousin
Germany - Berlin
Germany - Cologne-Bonn
Italy
Latvia
Spain - Basque Country
Sweden – Skane
Switzerland



ECHAlliance Working Groups

To provide a platform for stakeholders responsible for a given topic area, to meet, promote and advance their work across the ecosystem network, therefore maximising knowledge sharing and best practice.

Medicines Optimisation Inter-Ecosystem Group



Group Chair: Prof Mike Scott

Head Pharmacy & Medicines Management,
Northern Health and Social Care Trust - Northern Ireland

eHealth Strategies Inter-Ecosystem Group



Group Chair: Ain Aaviksoo

Deputy Secretary General, E-Services & Innovation
Estonian Ministry of Social Affairs



CONNECTOR

Digital platform





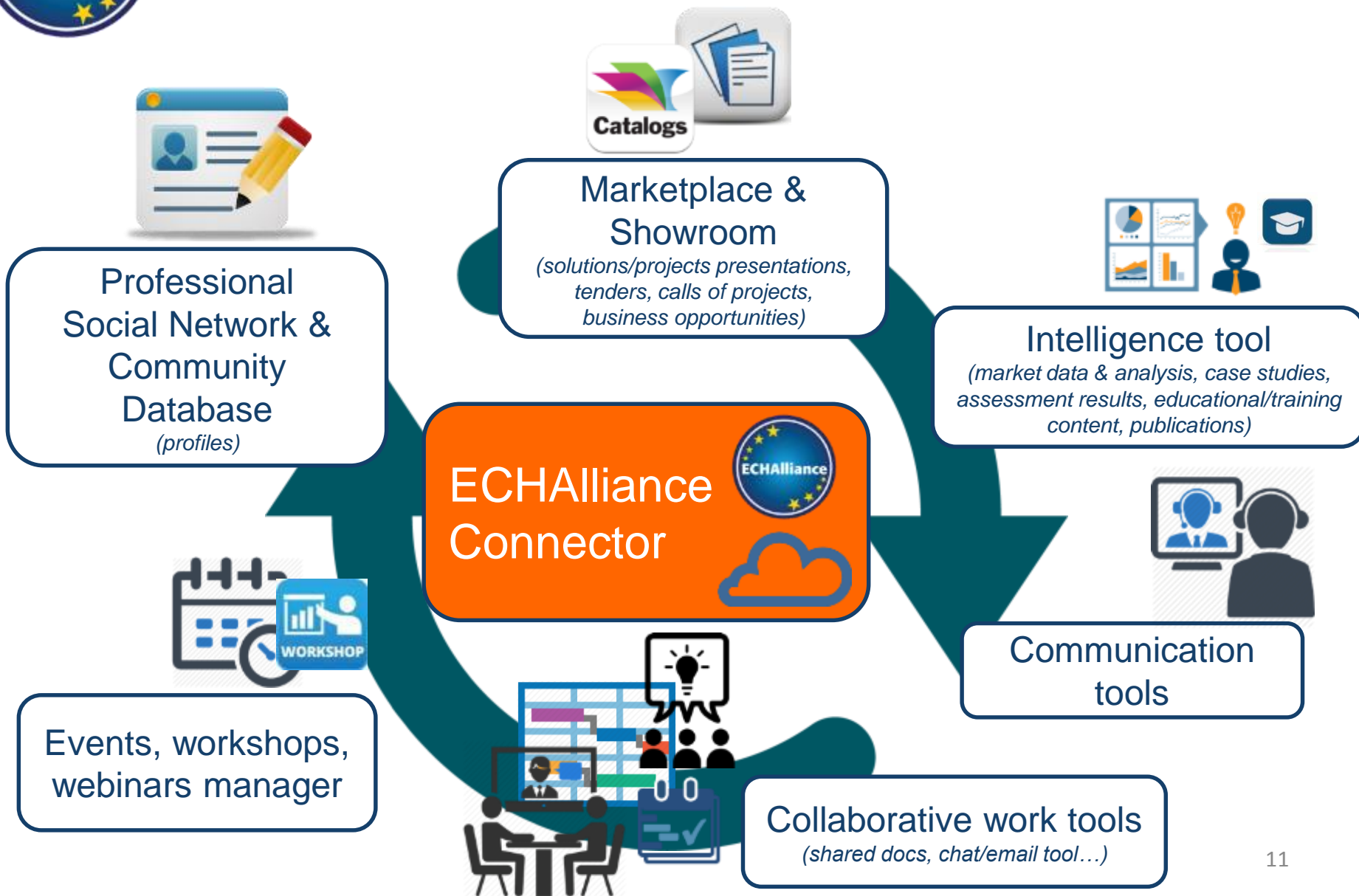
ECHAlliance CONNECTOR

Our Digital platform is the **Global Connector** between all Digital Health Stakeholders (companies, policy-makers, health & social care providers, researchers, public & private funders, investors, patient groups...), combining:

- ☐ **Professional Social Network**, with organisation and personal profiles, to increase your visibility, build your profile internationally, and identify partners, decision-makers, customers
- ☐ **Marketplace & Showroom**, to showcase providers of innovative solutions (products & services), and publish business opportunities (tenders, calls of projects...)
- ☐ **Intelligence tool**, to find relevant information and insights on the Digital Health, Wellness and Active & Healthy Ageing markets, the more recent research results, evaluation results, case studies, surveys... and entrepreneurship/innovation methodologies
- ☐ **Events manager**, to enable physical and online (webinars) conferences, workshops, focus groups, etc.
- ☐ **Global Community manager** across Europe, USA, Canada and China, to develop projects with collaborative work tools



ECHAlliance CONNECTOR





The Global Connector

ECHAlliance International Network of Connected Health Ecosystems

 **TORONTO**

NYeC
NEW YORK eHEALTH
COLLABORATIVE

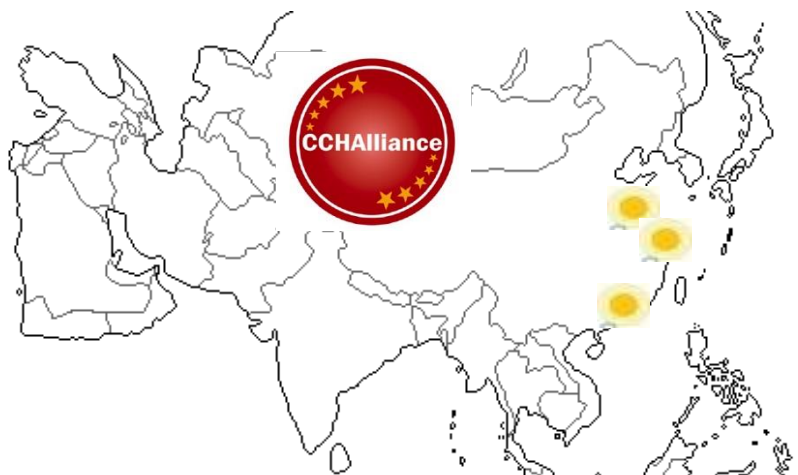
NORTH AMERICA



EUROPE



CHINA





ECHAlliance MAP Services





ECHAlliance MAP services (1)

Reduce the Complexity

Of Digital Health, Wellness and Active & Healthy Ageing markets,

Working with a multi-skills experts team, tailored to your project, with **MAP** services

For Companies

Analyse company's position on the value chain and the markets (EU, USA, Canada, China)

Identify and access directly to potential customers or partners

Provide support on business modelling and complex contracts + legal advices

Set up proofs of concept, evaluation programmes, focus groups

Provide marketing and communication support at International level (Connector + events)

Build, manage projects with international multi-skilled experts and raise funds (EU projects...)

For Governments, Public authorities, Insurances, Hospitals

Design a Digital Health or Integrated care strategy and action plan

Build & coordinate a permanent multi-stakeholders Ecosystem

International visibility and partnerships

Build, manage projects with international multi-skilled experts and raise funds (public/private)

Identify, assess and Implement innovations and manage the change process



ECHAlliance MAP services (2)

Reduce the Complexity

Of Digital Health, Wellness and Active & Healthy Ageing markets,

Working with a multi-skills experts team, tailored to your project, with **MAP** services

For Start-ups, Accelerator programmes

Provide Business design advices, on business model, revenues streams, costs structure, channels, customers segments, marketing mix, legal, etc.

Provide mentors, with international leaders of Digital Health, Wellness and Active & Healthy Ageing markets

Provide opportunities to build their profiles at international level (Connector, events)

Support on fundraising process with investors, and participate to competitions

For Investors

Build an International Digital Health profile and provide visibility (Connector, events)

Identify and provide investment opportunities (start-ups/companies) from across Europe, North America and China (start-ups competition – *Investors challenge**)

Provide expertise (due diligences) about investment opportunities and portfolio

Provide markets analysis and surveys at international level



ECHAlliance Membership



Become an ECHAlliance Member



MEMBERSHIP IS OPEN TO ALL

Our members facilitate an unrivalled level of insight and expertise, and the ability to **provide unique knowledge and honest advice on local issues from a global intelligence network.**

We support our members to facilitate **collaborative working** and **bring about meaningful change in health and social care.**

A number of membership levels are available, with varying fees (many free) and **associated benefits to suit your organisation.**

Learn more at www.echalliance.com or
Email us at membership@echalliance.com



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Contacts

Brian O'CONNOR, Chair – brian@echalliance.com

Julien VENNE, Strategic Advisor – julien@echalliance.com



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